

business write for us

Introduction

Looking to boost your website's authority and reach a wider audience? Guest posting on relevant blogs is a powerful SEO strategy, and you're in the right place. This comprehensive guide explores everything you need to know about finding the perfect "business write for us" opportunities, crafting compelling content, and reaping the rewards of successful guest blogging. We'll cover everything from identifying suitable websites to optimizing your content for search engines, ensuring your contributions gain maximum visibility and drive valuable traffic back to your business.

Article Outline:

1. Finding Relevant "Write for Us" Opportunities: Identifying websites aligned with your business niche.
2. Understanding Target Audience and Keyword Research: Tailoring content to the specific audience of each publication.
3. Crafting High-Quality, SEO-Optimized Content: Writing engaging articles that rank well in search results.
4. Pitching Your Articles Effectively: Making a strong case for your guest post.
5. Negotiating and Building Relationships: Establishing positive connections with website owners.
6. Tracking Results and Analyzing Performance: Monitoring the success of your guest posting strategy.
7. Avoiding Common Mistakes: Pitfalls to avoid when guest blogging.

Article Content:

Finding Relevant "Write for Us" Opportunities

Finding the right platforms to submit your guest posts is crucial. Use Google searches like "business write for us," "marketing write for us," or "[your niche] guest post," incorporating variations to broaden your results. Utilize advanced search operators like "inurl:write-for-us" or "intitle:guest post" for more targeted results. Check industry blogs, publications, and online magazines. Look for sites with high domain authority and relevant audiences. Analyze their content to ensure alignment with your brand and writing style.

Understanding Target Audience and Keyword Research

Before you write, thoroughly research the target audience of each website you're considering. Analyze their existing content, reader comments, and social media engagement. This understanding will inform your content strategy and help you tailor your message to resonate with their audience. Thorough keyword research is essential. Use tools like SEMrush, Ahrefs, or Google Keyword Planner to identify relevant keywords with moderate competition. Incorporate these keywords naturally throughout your article's title, headings, and body text.

Crafting High-Quality, SEO-Optimized Content

Your guest post needs to be exceptional. It must offer value to the readers while subtly promoting your brand. Focus on creating long-form, in-depth content that provides comprehensive answers. Structure your article logically with clear headings and subheadings to improve readability. Use visuals, like images and infographics, to break up text and enhance engagement. Ensure your writing is clear, concise, and error-free. Proofread meticulously before submission.

Pitching Your Articles Effectively

A compelling pitch increases your chances of acceptance. Don't just send a generic query; personalize it to each website. Mention specific articles you enjoyed reading and highlight how your proposed topic aligns with their audience's interests. Clearly outline the benefits of your contribution, such as increased traffic and enhanced reader engagement. Always include a brief author bio with a link to your website. Follow their submission guidelines meticulously.

Negotiating and Building Relationships

Building rapport with website owners can lead to long-term collaboration. Professional and courteous communication is essential. Be open to constructive feedback and revisions. When your guest post is published, share it across your social media channels and engage with comments. Consider reciprocal linking opportunities. These relationships can lead to ongoing guest posting opportunities and other forms of collaboration.

Tracking Results and Analyzing Performance

Monitor the performance of your guest posts. Track key metrics such as website traffic, backlinks, and social media engagement. Tools like Google Analytics can provide valuable insights. Analyze which posts perform well and identify trends. Use this data to refine your guest posting strategy and improve future contributions. Continuous analysis ensures your efforts are yielding optimal results.

Avoiding Common Mistakes

Avoid submitting low-quality content or focusing solely on self-promotion. Respect the website's style guidelines and avoid plagiarism. Don't send mass emails with generic pitches. Establish genuine connections with website owners, and avoid over-optimizing your content with keywords, which can lead to penalties from search engines.

Conclusion

Implementing a successful "business write for us" strategy takes time and effort. By following these guidelines, focusing on quality content, and building meaningful relationships, you can significantly boost your website's SEO, reach a broader audience, and generate valuable leads. Remember that guest blogging is a long-term strategy; consistency and quality will always yield the best results.

Frequently Asked Questions (FAQs)

Q: How many guest posts should I aim for each month? A: There's no magic number. Focus on quality over quantity. Aim for a sustainable pace that allows you to create high-quality content consistently.

Q: What if a website rejects my guest post pitch? A: Don't be discouraged. Revise your pitch based on feedback or try a different website. Keep refining your approach and persistence will pay off.

Q: How do I ensure my guest posts are properly attributed? A: Always include your author bio with a link back to your website. Clarify attribution with the website owner beforehand.

Q: Are there any ethical concerns I should consider? A: Yes, always disclose any affiliations or conflicts of interest. Don't plagiarize and always adhere to journalistic integrity.

Q: How long does it take to see results from guest posting? A: Results vary. It can take several weeks or even months to see significant improvements in website traffic and SEO rankings. Patience and consistency are key.

Related Keywords:

Business write for us
Guest blogging
SEO guest posting
Write for us business opportunities
Guest post submission guidelines
High-authority websites
Content marketing
SEO strategy
Link building
Increase website traffic
Improve search engine rankings

Digital marketing
Guest blogging for business
Guest posting services
Write for us technology
Write for us finance
Write for us health
Write for us travel
Write for us food
Write for us fashion

business write for us: Become Your Own Boss in 12 Months Melinda Emerson, 2014-12-05
Become Your Own Boss is a must-read if you're thinking of launching a business of your own. --Jean Chatzky, bestselling author of Money 911 and Financial Editor, NBC Today Create a successful business this year! Written by America's #1 Small Business Expert, this essential handbook shows you how to launch your own business in just twelve months. Using her years of experience in business development, Melinda Emerson guides you through the process with step-by-step instructions for developing an effective marketing plan, setting a budget, and maintaining your business once it's up and running. She also offers brand-new strategies for obtaining financing through means like crowdsourcing as well as social media techniques that help build your business--all of which has been updated for today's market. With Emerson's expert business advice, you will finally follow your dreams and become your own boss!

business write for us: Not Her Daughter Rea Frey, 2018-08-21 Gripping, emotional, and wire-taut, Rea Frey's Not Her Daughter raises the question of what it means to be a mother—and how far someone will go to keep a child safe. Brings to mind Jodi Picoult...thought-provoking domestic drama. - Booklist “Will make you miss your bedtime, guaranteed.” - Bestselling author Kimberly Belle Emma Townsend. Five years old. Gray eyes, brown hair. Missing since June. Emma is lonely. Living with her cruel mother and clueless father, Emma retreats into her own world of quiet and solitude. Sarah Walker. Successful entrepreneur. Broken-hearted. Kidnapper. Sarah has never seen a girl so precious as the gray-eyed child in a crowded airport terminal. When a second-chance encounter with Emma presents itself, Sarah takes her—far away from home. But if it's to rescue a little girl from her damaging mother, is kidnapping wrong? Amy Townsend. Unhappy wife. Unfit mother. Unsure whether she wants her daughter back. Amy's life is a string of disappointments, but her biggest issue is her inability to connect with her daughter. And now Emma is gone without a trace. As Sarah and Emma avoid the nationwide hunt, they form an unshakeable bond. But what about Emma's real mother, back at home? PopSugar - The Summer's Hottest Books * Refinery 29 - Best Summer Thrillers * US Weekly - Summer's Best Send-Offs * Parade - 20 Chilling Thrillers by Women to Read This Year * Brit + Co - 15 New Thrillers by Women That Will Give You Chills This Summer * The Zoe Report - 20 Books to Read this Summer * She Reads - New Summer Thrillers to Get Your Heart Racing * Working Mother - 15 Hot New Summer Beach Reads * Culturalist - Top Ten Domestic Thrillers That Will Make You Question Everything * Crime Reads - 5 Debut Crime Novels to Read This August

business write for us: Fix Your Business: A 90-Day Plan to Get Your Life Back and Reduce Chaos in Your Business Melinda F. Emerson, 2018-02-21 Building on the success of her bestselling book, Become Your Own Boss in 12 Months, Melinda Emerson is back with her new book, Fix Your Business, her 90-day plan to get control of your business and get back your life. Readers will get concrete advice on the problem areas of running a small business with a step-by-step turn around system to build a flourishing enterprise. Based on her 12 Ps of Running a Successful Business and interviews with top business experts, it offers action steps at the end of every chapter. Emerson has

built a system that will help a business owner see results in 90-days. This book is specifically about how to go from struggling to thriving so that you can scale or sell your businesses some day. Fix Your Business, is the ultimate guide to running a business that works for you, while drastically improving your quality of life and bottom-line. Using her 12 Ps of Running a Successful Business readers will learn: How to build your leadership mindset How to remove the daily stress of managing your small business finances How to build processes and systems that will allow the owner to have time freedom Rock-solid techniques to improve people management Step-by-step advice to create a sales system Melinda F. Emerson (Philadelphia, PA) is America's #1 Small Business Expert. Known as SmallBizLady, Melinda's small business advice is widely read reaching more than three million entrepreneurs each week online. She is an internationally renowned keynote speaker on small business, business development, and social media marketing. She publishes a resource blog Succeedasyourownboss.com and is the founder of Quintessence Group, a marketing consulting firm that works with Fortune 500 brands on reaching the small business market. Forbes magazine named her the #1 woman for entrepreneurs to follow on Twitter. She has written for The New York Times, Entrepreneur, Inc., and other national publications. Melinda is also the bestselling author of Become Your Own Boss in 12 Months, 2nd Edition. For more information, log on to FixYourBusiness.com. Melinda Emerson has developed a detailed process that when followed will positively impact your business. She will help you find time to read this book and implement its teachings using her 12 Ps of running a successful business. -W. Kenneth Yancey, Jr., CEO, SCORE Fix Your Business gives you a step-by-step way to get yourself back in charge. It's an organized, practical makeover for your business. Written by a world-class expert, known and respected by millions of business owners. - Tim Berry, Author, Lean Business Planning If you want a roadmap for business success you must read Fix Your Business by Melinda Emerson. Her 12 Ps of Running a Successful Business lay the groundwork to build a scalable business that will allow you to live your dream life. - Jon Gordon, Bestselling Author, The Power of Positive Leadership

business write for us: Why I Write George Orwell, 2021-01-01 George Orwell set out 'to make political writing into an art', and to a wide extent this aim shaped the future of English literature - his descriptions of authoritarian regimes helped to form a new vocabulary that is fundamental to understanding totalitarianism. While 1984 and Animal Farm are amongst the most popular classic novels in the English language, this new series of Orwell's essays seeks to bring a wider selection of his writing on politics and literature to a new readership. In Why I Write, the first in the Orwell's Essays series, Orwell describes his journey to becoming a writer, and his movement from writing poems to short stories to the essays, fiction and non-fiction we remember him for. He also discusses what he sees as the 'four great motives for writing' - 'sheer egoism', 'aesthetic enthusiasm', 'historical impulse' and 'political purpose' - and considers the importance of keeping these in balance. Why I Write is a unique opportunity to look into Orwell's mind, and it grants the reader an entirely different vantage point from which to consider the rest of the great writer's oeuvre. 'A writer who can - and must - be rediscovered with every age.' — Irish Times

business write for us: They Ask, You Answer Marcus Sheridan, 2019-08-06 The revolutionary guide that challenged businesses around the world to stop selling to their buyers and start answering their questions to get results; revised and updated to address new technology, trends, the continuous evolution of the digital consumer, and much more In today's digital age, the traditional sales funnel—marketing at the top, sales in the middle, customer service at the bottom—is no longer effective. To be successful, businesses must obsess over the questions, concerns, and problems their buyers have, and address them as honestly and as thoroughly as possible. Every day, buyers turn to search engines to ask billions of questions. Having the answers they need can attract thousands of potential buyers to your company—but only if your content strategy puts your answers at the top of those search results. It's a simple and powerful equation that produces growth and success: They Ask, You Answer. Using these principles, author Marcus Sheridan led his struggling pool company from the bleak depths of the housing crash of 2008 to become one of the largest pool installers in the United States. Discover how his proven strategy can work for your business and master the

principles of inbound and content marketing that have empowered thousands of companies to achieve exceptional growth. *They Ask, You Answer* is a straightforward guide filled with practical tactics and insights for transforming your marketing strategy. This new edition has been fully revised and updated to reflect the evolution of content marketing and the increasing demands of today's internet-savvy buyers. New chapters explore the impact of technology, conversational marketing, the essential elements every business website should possess, the rise of video, and new stories from companies that have achieved remarkable results with *They Ask, You Answer*. Upon reading this book, you will know: How to build trust with buyers through content and video. How to turn your web presence into a magnet for qualified buyers. What works and what doesn't through new case studies, featuring real-world results from companies that have embraced these principles. Why you need to think of your business as a media company, instead of relying on more traditional (and ineffective) ways of advertising and marketing. How to achieve buy-in at your company and truly embrace a culture of content and video. How to transform your current customer base into loyal brand advocates for your company. *They Ask, You Answer* is a must-have resource for companies that want a fresh approach to marketing and sales that is proven to generate more traffic, leads, and sales.

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business write for us: *Business For Authors* Joanna Penn, 2018-08-12 Are you ready to take the next step in your author journey? Art for the sake of art is important. Writing for the love of it, or to create something beautiful on the page, is absolutely worthwhile and critical to expand the sum of human expression. But I'm not here to talk about creativity or the craft of writing in this book. My aim is to take the result of your creativity into the realm of actually paying the bills. To take you from being an author to running a business as an author. I was a business consultant for 13 years before I gave up my job in September 2011 to become a full-time author-entrepreneur. I worked for

large corporates and small businesses, implementing financial systems across Europe and Asia Pacific. I've also started a number of my own businesses " a scuba dive charter boat in New Zealand, a customized travel website, a property investment portfolio in Australia as well as my freelance consultancy. I've failed a lot and learned many lessons in my entrepreneurial life and I share them all in this book. In the last six years of being an author, through tempestuous changes in the publishing world, I've learned the business side of being a writer and I now earn a good living as an author-entrepreneur. I'm an author because it's my passion and my joy but also because it's a viable business in this age of global and digital opportunity. In the book, you will learn: Part 1: From Author To Entrepreneur The arc of the author's journey, definition of an author-entrepreneur, deciding on your definition of success. Plus/ should you start a company? Part 2: Products and Services How you can turn one manuscript into multiple streams of income by exploiting all the different rights, various business models for authors and how to evaluate them, information on contracts, copyright and piracy. Plus/ putting together a production plan. Part 3: Employees, Suppliers and Contractors The team you need to run your business. Your role as author and what you're committing to, as well as co-writing. Editors, agents and publishers, translators, book designers and formatters, audiobook narrators, book-keeping and accounting, virtual assistants. Plus/ how to manage your team. Part 4: Customers In-depth questions to help you understand who your customers are and what they want, as well as customer service options for authors. Part 5: Sales and Distribution How to sell through distributors and your options, plus all the information you need to sell direct. ISBNs and publishing imprints " do you need them? Plus/ your options for pricing. Part 6: Marketing Key overarching marketing concepts. Book-based marketing including cover, back copy and sales pages on the distributors. Author-based marketing around building your platform, and customer-based marketing around your niche audience and targeted media. Part 7: Financials Revenues of the author business and how to increase that revenue. Costs of the author business and funding your startup. Banking, PayPal, accounting, reporting, tax and estate planning. Part 8: Strategy and Planning Developing your strategy and business plan. Managing your time and developing professional habits. The long-term view and the process for becoming a full-time author. Plus/ looking after yourself. Part 9: Next Steps Questions from the book to help you work out everything to do with your business, plus encouragement for your next steps. Appendices, Workbook and Bonus Downloads including a workbook and business plan template. If you want to go from being an author to running a business as an author, download a sample or buy now.

business write for us: *How to Write a Great Business Plan* William A. Sahlman, 2008-03-01 Judging by all the hoopla surrounding business plans, you'd think the only things standing between would-be entrepreneurs and spectacular success are glossy five-color charts, bundles of meticulous-looking spreadsheets, and decades of month-by-month financial projections. Yet nothing could be further from the truth. In fact, often the more elaborately crafted a business plan, the more likely the venture is to flop. Why? Most plans waste too much ink on numbers and devote too little to information that really matters to investors. The result? Investors discount them. In *How to Write a Great Business Plan*, William A. Sahlman shows how to avoid this all-too-common mistake by ensuring that your plan assesses the factors critical to every new venture: The people—the individuals launching and leading the venture and outside parties providing key services or important resources The opportunity—what the business will sell and to whom, and whether the venture can grow and how fast The context—the regulatory environment, interest rates, demographic trends, and other forces shaping the venture's fate Risk and reward—what can go wrong and right, and how the entrepreneurial team will respond Timely in this age of innovation, *How to Write a Great Business Plan* helps you give your new venture the best possible chances for success.

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business write for us: *Leadership Blindspots* Robert B. Shaw, 2014-03-25 Good leaders become great by skillfully managing their own vulnerabilities *Leadership Blindspots: How Successful*

Leaders Identify and Overcome the Weaknesses That Matter is a comprehensive guide to recognizing and acting on the weak points that can impair effectiveness, diminish results, and harm a career. Written by a 30-year veteran of the leadership consulting industry and author of *Trust in the Balance*, the book contains examples, worksheets and surveys that illustrate the practical application of the advice presented. An online questionnaire helps readers discover their own leadership vulnerabilities, and the book provides a roadmap for creating a targeted plan to increase their awareness in the areas that truly matter. The blindspot risk is that leaders fail to respond to weaknesses or threats due to a variety of factors including the complexity of their organizations, over-confidence in their own capabilities, and being surrounded by deferential subordinates. Leadership Blindspots provides a useful model for understanding how blindspots operate and why they persist, but at the same time suggests real, actionable steps to improvement. The book details a range of techniques that make blindspots stand out in sharp relief, so action can be taken before severe damage occurs – to a leader or his or her company. Topics include: A framework to understand the threats posed by blindspots The four most important types of blindspots – self, team, company and markets Detailed case studies of blindspots in leaders across a variety of industries A summary of the most common leadership blindspots Corrective practices that help mitigate the risks that blindspots pose The one characteristic great leaders share is the constant desire for self-improvement. Good can always be better. These weaknesses and threats are called blindspots because they are invisible to the individual but have the potential to wreak havoc on one's reputation and long-term success. Identifying and fixing crucial problems is the leader's job, and sometimes the most debilitating problems are with the leaders themselves. Leadership Blindspots: How Successful Leaders Identify and Overcome the Weaknesses That Matter is the first step toward owning and addressing one's vulnerabilities and, as a result, becoming a more effective leader.

business write for us: Rehumanize Your Business Ethan Beute, Stephen Pacinelli, 2019-04-16 Accelerate sales and improve customer experience Every day, most working professionals entrust their most important messages to a form of communication that doesn't build trust, provide differentiation, or communicate clearly enough. It's easy to point to the sheer volume of emails, text messages, voicemails, and even social messaging as the problem that reduces our reply rates and diminishes our effectiveness. But the faceless nature of that communication is also to blame. *Rehumanize Your Business* explains how to dramatically improve relationships and results with your customers, prospects, employees, and recruits by adding personal videos to emails, text messages, and social messages. It explains the what, why, and how behind this new movement toward simple, authentic videos—and when to replace some of your plain, typed-out communication with webcam and smartphone recordings.

- Restore face-to-face communication for clarity and connection
- Add a personal, human touch to your emails and other messages
- Meet people who've sent thousands of videos
- Learn to implement your own video habit in an easy, time-saving way
- Boost your replies, appointments, conversion, referrals, and results dramatically

If you're ready to influence, teach, sell, or serve in a more personal way, *Rehumanize Your Business* is your guide.

business write for us: The School Wellness Wheel: A Framework Addressing Trauma, Culture, and Mastery to Raise Student Achievement Mike Ruyle, Libby Child, Nancy Dome, 2021-10 Your school can evolve to address trauma, promote well-being, and elevate learning. The *School Wellness Wheel* by Mike Ruyle, Libby Child, and Nancy Dome will show you how. Backed by educational, psychological, and medical research, the resource introduces a growth-focused framework for supporting students' cognitive, social, and emotional needs. Each chapter contains vignettes, examples, and advice from educators who are actively engaged in transforming their schools into centers of healing and resilience. Learn how to develop resilience-centered schools that promote healing and higher levels of wellness and learning. Discover and grow the three components of the school wellness wheel: (1) mastery-based learning, (2) trauma-responsive schooling, and (3) culturally responsive teaching. Acquire research-based practices to foster a culture of mastery and ownership and build positive teacher-student relationships. Understand the effects of trauma and adverse childhood experiences on students' cognitive, social, and emotional growth. Study how an

educator's self-regulation is related to students' self-regulation. Contents: Introduction Chapter 1: The School Wellness Wheel and Culture Chapter 2: Culture of Adult Ownership, Expertise, and Professionalism Chapter 3: Culture of Mastery Chapter 4: Culture of Learning Chapter 5: Culture of Connection Chapter 6: Culture of Empowerment Chapter 7: Culture of Humanity References and Resources Index

business write for us: Change from the Inside Out Erika Andersen, 2021-10-26 Change initiatives fail because humans are hardwired to return to what's worked for us in the past. This book offers a straightforward process for rewiring ourselves and those we lead to be more change-capable. Erika Andersen says avoiding change has been a historical imperative. In this book, she shows how we can overcome that reluctance and get good at making necessary change. Using a fictional story about a jewelry business changing generational hands, Andersen lays out a five-step model for addressing both this human side of change and its practical aspects: Step 1: Clarify the change and why it's needed—Get clear on what the change is and the benefits it will bring. Step 2: Envision the future state—Build a shared picture of the post-change future. Step 3: Build the change—Bring together a change team, engage key stakeholders, and plan the change. Step 4: Lead the transition—Build a transition plan that supports the human side of the change, then engage the whole organization in making the change. Step 5: Keep the change going—Work to make your organization permanently more change-capable. With opportunities to self-reflect and try out the ideas and approaches throughout, this book is a practical guide to thriving in this era of nonstop change.

business write for us: First Person Richard Flanagan, 2018-04-03 Kif Kehlmann, a young, penniless writer, thinks he's finally caught a break when he's offered \$10,000 to ghostwrite the memoir of Siegfried "Ziggy" Heidl, the notorious con man and corporate criminal. Ziggy is about to go to trial for defrauding banks for \$700 million; they have six weeks to write the book. But Ziggy swiftly proves almost impossible to work with: evasive, contradictory, and easily distracted by his still-running "business concerns"—which Kif worries may involve hiring hitmen from their shared office. Worse, Kif finds himself being pulled into an odd, hypnotic, and ever-closer orbit of all things Ziggy. As the deadline draws near, Kif becomes increasingly unsure if he is ghostwriting a memoir, or if Ziggy is rewriting him—his life, his future, and the very nature of the truth. By turns comic, compelling, and finally chilling, *First Person* is a haunting look at an age where fact is indistinguishable from fiction, and freedom is traded for a false idea of progress.

business write for us: Write to the Point Salvatore J. Iacone, 2003-02-15 Practical, proven techniques to make writing for business more effective and less stressful. Thanks to e-mail, voice mail, cell phones, pagers, and, of course, the ever-expanding Web, we live in an age of information overload. Although all these wonders were designed to make life and communication easier and faster, speed and efficiency have come with a price. Clear business writing has never been more difficult or stressful. Writers are expected to respond quickly to an endless flow of e-mail messages. Readers complain about an increasing lack of clarity along with an abundance of mechanical errors. Supervisors and managers are bewildered by employees' inability to simply say what they mean and the lack of appropriate tone and sense of decorum in the written communications they produce. This book presents proven techniques developed in Dr. Iacone's seminars that will enable greater ease, proficiency, and clarity in writing. The conversational, instructional format walks you through the actual stages of the writing process—from planning and writing the first draft, to editing and proofreading. This invaluable handbook also includes helpful guidelines to correct punctuation, lists of often-confused words, and step-by-step procedures for generating effective e-mail, memos, letters, and reports.

business write for us: Business Made Simple Donald Miller, 2021-01-19 Is this blue book more valuable than a business degree? Most people enter their professional careers not understanding how to grow a business. At times, this makes them feel lost, or worse, like a fraud pretending to know what they're doing. It's hard to be successful without a clear understanding of how business works. These 60 daily readings are crucial for any professional or business owner who

wants to take their career to the next level. New York Times and Wall Street Journal bestselling author, Donald Miller knows that business is more than just a good idea made profitable – it's a system of unspoken rules, rarely taught by MBA schools. If you are attempting to profitably grow your business or career, you need elite business knowledge—knowledge that creates tangible value. Even if you had the time, access, or money to attend a Top 20 business school, you would still be missing the practical knowledge that propels the best and brightest forward. However, there is another way to achieve this insider skill development, which can both drastically improve your career earnings and the satisfaction of achieving your goals. Donald Miller learned how to rise to the top using the principles he shares in this book. He wrote *Business Made Simple* to teach others what it takes to grow your career and create a company that is healthy and profitable. These short, daily entries and accompanying videos will add enormous value to your business and the organization you work for. In this sixty-day guide, readers will be introduced to the nine areas where truly successful leaders and their businesses excel: Character: What kind of person succeeds in business? Leadership: How do you unite a team around a mission? Personal Productivity: How can you get more done in less time? Messaging: Why aren't customers paying more attention? Marketing: How do I build a sales funnel? Business Strategy: How does a business really work? Execution: How can we get things done? Sales: How do I close more sales? Management: What does a good manager do? *Business Made Simple* is the must-have guide for anyone who feels lost or overwhelmed by the modern business climate, even if they attended business school. Learn what the most successful business leaders have known for years through the simple but effective secrets shared in these pages. Take things further: If you want to be worth more as a business professional, read each daily entry and follow along with the free videos that will be sent to you after you buy the book.

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